# Guide to Calculate P&L Percentage (%)

	<u> </u>		Amount	%
SALES	RM			
101-000			124.60	0.0
120-000			481.12	0.2
128-000			-158.81	-0.1
SALES			5,822.34	2.0
SALES-HANDPHONES			105,509.13	35.6
SALES-ACCESSORIES		A	184,119.49	62.1
SALES-PREPAID			604.24	0.2
		В	296,502.11	100.0
SALES ADJUSTMENT				
RETURN INWARDS		-6,000.00		-2.0
RETURN INWARDS-ACCESSORIES		-56.60		0.0
		20,00	-6,056.60	-2.0
NET SALES			290,445.51	98.0
COST OF GOODS SOLD			230,,3101	30.0
STOCKS AT THE BEGINNING OF YEAR		1,000.00		0.3
PURCHASE		200.00		0.1
PURCHASE-HANDPHONES		334.50		0.1
PURCHASE-ACCESSORIES	c	7,406.80		2.5
PURCHASE RETURNED-HANDPHONES		-34.50		0.0
PURCHASE RETURNED-ACCESSORIES		-123.50		0.0
			8,783.30	3.0
GROSS PROFIT/(LOSS)		D	281,662,21	95.0
OTHER INCOME			J. 6514	
OTHER INCOME			2,670.24	
GAIN ON FOREIGN EXCHANGE			2,670.24	0.9
			2,070.24	0.9
EXPENSES		538,50		
BANK CHARGES	E	100000000000000000000000000000000000000		0.2
TOLL, PARKING & FINED	4.5	10,000.00		3.4
LOSS ON FOREIGN EXCHANGE		1,988.29	12,526.79	4.2
NET PROFIT/(LOSS)		F	271,805.66	91.7
NET PROFIT/(LOSS) AFTER TAX			271,805.66	91.7
PRIOR YEAR ADJUSTMENT			471.70	
RETAINED EARNING B/F			-16,734.37	
RETAINED EARNING C/F			255,542.99	

### Formula:

#### **Account Amount / Total Sales \* 100**

## Example:

1. How to get the A % = 62.1 ?
Using Sales / Total Sales \* 100
= 184,119.49/ 296,502.11 \*100 = 62.1%

- 2. How to get C % = 2.5 ? Using Purchase / Total Sales \* 100 = 7,406.8 / 296,502.11 \* 100 = 2.5 %
- 3. How to get D % = 95 ? Using Gross Profit / Total Sales \* 100 = 281,662.21 / 296,502.11 \* 100 = 95%
- 4. How to get E % = 3.4? Using Expenses value / Total Sales \* 100 = 10,000/296,502.11 \* 100 = 3.4%
- 5. How to get F % = 91.7 ?
  Using Net Profit / Total Sales \* 100
  = 271,805.66 /296,502.11 \* 100 = 91.7%

#### Note:

1. % will round to nearest 1 Decimal Point.

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